

#### www.usmedicine.com

## 2024 Media Planner

#### Staff

#### **Publisher**

Jim Breuning 609-397-5522

breuning@usmedicine.com

#### Vice President, Sales

Kristin Mendola 203-761-0202

mendola@usmedicine.com

#### **Editorial Director**

Brenda L. Mooney mooney@usmedicine.com

#### **Production Manager**

Kristine Bergenheim production@usmedicine.com

#### **Advertising Coordinator**

Melody English advertising@usmedicine.com

#### Editor-in-Chief

Chester "Trip" Buckenmaier III, MD COL (ret), MC, USA Prof., Uniformed Services University

#### Issuance

Monthly plus two additional supplemental editions: The 2024 Compendium of Federal Medicine publishes (May 2024) and the 2025 Directory of Federal Medical Treatment Facilities publishes (December 2024).

#### Market Served and Editorial Content

*U.S. Medicine* is the most widely read and respected magazine covering the federal healthcare market. The publication is read by more than 35,000 physicians, pharmacists, nurse practitioners, physician assistants and administrators working in Veterans Affairs, Military Health System and the U.S. Public Health Service. The federal market represents the largest integrated healthcare system in the United States, providing care to 18 million veterans, active duty and retired servicemembers and their dependents, plus those served by the U.S. Public Health Service.

For 60 years, *U.S. Medicine* has exclusively served the federal healthcare professional and has earned a reputation for delivering comprehensive and timely coverage of breaking federal healthcare news and clinical updates specific to the federal patient and their caregivers. Each month, *U.S. Medicine* includes for its readers:

**Special Focus:** Two or three full-length original articles on a specific clinical topic.

Clinical Consults: Articles featuring results of recent clinical studies conducted by VA or DoD in a specialty area.

**Pharmacy Update:** In-depth information on use of therapeutic agents, new devices and innovative techniques at the VA, DoD and other federal healthcare agencies. Also includes briefs on newly approved drugs.

## 2024 Editorial Calendar

Issue	Special Focus	Clinical Consult		Updates
January	Ophthalmology	Prostate Cancer	Respiratory Infections	Pharmacy
February	Mental Health	Neurology	Lung Cancer	Pharmacy
March	COPD/Asthma	Kidney Disease	Rehabilitation Medicine	Pharmacy
April	Cardiology	Liver Cancer	Addiction	Pharmacy
May	Women's health	Endocrinology	Parkinson's Disease	Pharmacy
June	Diabetes	Urology	Hematology	Pharmacy
July	Oncology	Multiple Sclerosis	Heart Disease	Pharmacy
August	Pulmonology	Dermatology	Genomics	Pharmacy
September	Gastroenterology	Prostate Cancer	Hematology	Pharmacy
October	Infectious Disease	Oncology	Alzheimer's Disease	Pharmacy
November	Neurology	Diabetes	Mental Health	Pharmacy
December	Hematology	Vascular Disease/Stroke	HIV	Pharmacy



## Circulation



#### 34,035 – Average Total Qualified Circulation

BPA Brand Report, period ending June 2023

Business/Occupation Breakout of Qualified Circulation for Issue of May 2023

# Circulation by Federal Agency Circulation by Federal Job Title Department of Veterans Affairs: 28,131 Physicians: 24,173 Department of Defense: 5,424 Pharmacists: 6,145 U.S. Public Health Service: 482 PAs and NPs: 3,102 Space Force: 11 Administrators: 617

# 2024 Advertising Rates for U.S. Medicine

King-page, 4/Color	1x	24x	48x
Net Rate - King-page, 4/c	\$ 9,200	\$ 8,680	\$ 8,210

Island-page, 4/Color	1x	24x	48x
Net Rate - King-page, 4/c	\$ 7,610	\$ 7,280	\$ 7,175

B/W page	1x	24x	48x
King page b/w	\$ 5,670	\$ 5,380	\$ 5,095
Island page b/w	\$ 5,510	\$ 5,250	\$ 5,070

Premium	Cover 4	Cover 2	Front Cover	Cover Tip*
Positions	Premium	Premium	Banner Ad	
Net Rate	\$ 3,200	\$1,590	\$ 9,500	\$ 17,570

Combination Rates: Combine advertising pages in U.S. Medicine, the Compendium of Federal Medicine, and the Directory of Federal Medical Treatment Facilities

## **Continuity and Incentives**

U.S. Medicine & Directory of Federal Medical Treatment Facilities

Advertise in five (5) issues of *U.S. Medicine* and receive a free insertion in a 6th issue of *U.S. Medicine*. Advertise in ten (10) issues of *U.S. Medicine* and receive free insertions in the 11th and 12th issues of *U.S. Medicine*.

<sup>\*</sup>Based on 10" wide x 7" deep (for monthly issues of U.S. Medicine); client supplied single leaf, 2-page cover tip. Please contact Kristin Mendola for pricing and availability of inserts containing wafer sealed Pl pages.



# 2024 Supplemental Editions

## 2024 Compendium of Federal Medicine



#### Publishes May 2024

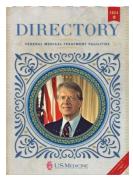
Ad Unit	Net Rate
Page, 4/c	\$ 8,630
Page, b/w	\$ 5,930
½ Page, b/w	\$ 5,000

Ad Closing: April 10, 2024

**Editorial Focus:** *The Compendium of Federal Medicine* is a concise, yet comprehensive compilation of the current clinical review of the top disease states treated in the federal market.

**Circulation:** The 2024 Compendium is included as a supplement to the May 2024 issue of *U.S. Medicine*.

## 2025 Directory of Federal Medical Treatment Facilities



#### **Publishes December 2024**

Ad UnitNet Rate	
Page, 4/c \$ 8,680	
Page, b/w \$ 5,930	
½ Page, b/w\$ 5,000	

Ad Closing: November 18, 2024

Editorial Focus: The *Directory of Federal Medical Treatment Facilities* is the most comprehensive and requested directory, listing more than 1,800 treatment facilities in the VA, DoD and USPHS.

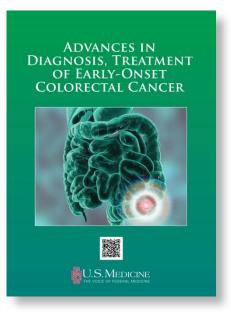
**Circulation:** The 2025 *Directory* is included as a supplement to the December 2024 issue of *U.S. Medicine*.

# Single Sponsored Supplements

*U.S. Medicine* single sponsored supplements focus on a specific disease or topic of interest to readers and the sponsoring company. In cooperation with the sponsor, typically 3-4 staff written articles are included (with advertising) in an 8, 16, 32-page supplement. Sponsorship includes:

- ► Exclusive advertising exposure in the supplemental edition
- ► Distribution to the full circulation of *U.S. Medicine*
- ► Electronic hosting on the *U.S. Medicine* for website for up to one year





For sponsorship availability and pricing, please contact Kristin Mendola, VP Sales. (203) 761-0202



# 2024 Closing and Material Due Dates

#### U.S. Medicine

Monthly Issues	Closing	Materials	Supplied Inserts
January	December 18, 2023	December 28, 2023	January 3, 2024
February	January 19	January 26	February 5
March	February 22	February 28	March 4
April	March 22	March 29	April 5
May	April 18	April 26	May 6
June	May 17	May 30	June 4
July	June 20	June 28	July 8
August	July 19	July 26	August 5
September	August 23	August 30	September 9
October	September 20	September 27	October 4
November	October 18	October 25	November 4
December	November 22	November 27	December 6

#### **Supplemental Editions**

Title	Closing	Materials	Supplied Inserts
2024 Compendium	April 10, 2024	April 16, 2024	May 3, 2024
2025 Directory	November 18, 2024	November 26, 2024	December 5, 2024

#### U.S. Medicine

Trim Size: 10½" x 13"

Ad	Trim Size	Bleed Size
King Spread	21" x 13"	21¼" x 13¼"
King page	10½" x 13"	10¾" x 13 ¼"
¾ King H	10½" x 9¾"	10¾ x 10"
¾ King V	7½" x 13"	7¾" x 13¼"
*Island	7½" x 10¼"	7¾" x 10½"
½ King H	10½" x 6 ½"	10¾" x 6¾"
½ King V	5¼" x 13"	5½" x 13¼"
Front Cover	5" x 1½"	n/a

#### Compendium, Directory, Sponsored Supplements

Trim Size: 77/8" x 103/4"

Ad	Trim Size	Bleed Size
Spread	15¾" x 10¾"	16" x 11"
Full Page	7 <sup>7</sup> / <sub>8</sub> " x 10 <sup>3</sup> / <sub>4</sub> "	81/8" x 11"
½ Page V	Please contact	U.S. Medicine
½ Page H	7 <sup>7</sup> /8" x 5 <sup>1</sup> / <sub>4</sub> "	

Live matter: Allow ½" safety from all trim edges

Type of Binding: U.S. Medicine: Saddle Stitch

Compendium: Perfect Binding

Directory: Perfect Binding

\*Note: For island size bleed ads in *U.S. Medicine*, please contact production manager for live area specifications

## **Insert Specifications & Cover Tip Specifications**

Inserts: U.S. Medicine: 83/8" x 103/4" Must be pre-trimmed to size

**Compendium:** 81/8" x 11" Trims to 77/8" x 103/4" Keep live area 1/4" from final trim **Directory:** 81/8" x 11" Trims to 77/8" x 103/4" Keep live area 1/4" from final trim

Cover tips: U.S. Medicine: 10" wide x 7" deep Must be pre-trimmed to size

**Compendium:** 7" wide x 10" deep Must be pre-trimmed to size **Directory:** 7" wide x 10" deep Must be pre-trimmed to size

Shipping:

Label each box with publication name, issue date & quantity and send printed inserts to:

Tequila Wagner, EP Graphics 169 S. Jefferson, Berne, IN 46711

Email: tequila\_wagner@epgraphics.com • Phone: (260) 849-4766



# **Mechanical Specifications**

Digital media: 'Press quality pdf' (high-resolution) required. For file

guidelines, please contact *U.S. Medicine's* production manager.

Color: Must be CMYK.

**Crop Marks:** Crop marks must be provided.

**Bleed:** Minimum of 0.25 inch  $(\frac{1}{4})$ .

Materials: Held for one year from last insertion and then destroyed unless

otherwise instructed.

**Contact:** Melody English—Advertising Coordinator: 207-451-5190

Email: advertising@usmedicine.com

# **Insertion Orders and Advertising Materials**

#### **Insertion Orders:**

U.S. Medicine

120 N. Union Street

Lambertville, NJ 08530 **Phone:** 609 397-5522

Please email all insertion orders to:

Email: Mendola@usmedicine.com

#### **Advertising Materials:**

Melody English—Advertising Coordinator

**Phone:** 207-451-5190

<u>Please email all ad materials to:</u> Email: advertising@usmedicine.com

#### **Electronic Ad Submission:**

Ads must be submitted as a high-resolution PDF with advertiser name and issue name and date in the filename.

For files under 10 MB, send a high-resolution PDF via email to Melody English at: <a href="mailto:advertising@usmedicine.com">advertising@usmedicine.com</a>

For files exceeding 10 MB, please use a 3rd party file sharing service. WeTransfer (wetransfer.com) can handle large files and service is FREE (1st choice); MailBigFile (mailbigfile.com); or Hightail (hightail.com).

Once uploaded, send a confirmation email to Melody English—advertising@usmedicine.com

#### *U.S. Medicine* mailing dates:

Due to its mission of covering breaking federal healthcare news, *U.S. Medicine* mails by the last day of the month that corresponds to the cover date of the publication.